



FUEL SERVICE, INC.

1615 E. Mason St. Dansville, MI 48819 (517) 623-6087 Fax (517) 623-6079

July 31, 2020

Dear Valued Customer,

We would like to take this time to thank you for your business. Without your loyalty we would not be able to provide competitive prices and hometown service. To our new customers, we welcome you to our company and we look forward to serving you in the future.

Included in this mailing are the explanations of our Pre-Buy Program, Price Protection Program and Budget Program. **Please take the time to read over the program options completely and carefully.** If you have any questions, please do not hesitate to contact us at 517-623-6087 or email us at [karen@swanfuel.com](mailto:karen@swanfuel.com)

**Your account must be current with no past due balance** in order to sign up for any of these programs. **Program sign ups must be received by September 30, 2020.** The form for the program you are choosing must be completed and included with your payment. If you chose to pay with credit card, the credit card authorization form must also be completed and submitted.

Choosing a program **will not** change the delivery status of your account. Your account will continue to be on Keep Full or Will Call. If you wish to change the way you receive your deliveries then please contact the office to request the change. Will Call customers, please remember to check your tank regularly, and schedule your next delivery when the gauge reads 30% to avoid any additional fees.

**Please retain the information for your selected program for future reference.**

**As always, the office staff are here to assist you however, you will notice a change in our procedures this year due to COVID-19.**

**These changes include:**

- **Doors may be locked to limit the number of customers in the office at a time.**
- **We are encouraging those that would like in person assistance with completing their program sign up information to call and schedule an appointment time so that we can ensure timely and efficient service.**
- **We will have car side assistance available to those that would prefer to not enter the office but would like assistance with completing their program sign up. Just park in the front and call 517-623-6087 and someone will come out to your car to assist you.**

Again, we thank you for your business and look forward to servicing you this season!

Gordon Swan and  
The Swan Fuel Service Family



## **2020-2021 Pre-Buy Program**

The Pre-Buy Program allows you to purchase propane upfront, for a guaranteed price per gallon. This program is for delivered propane only. Cylinders, parts and service charges must be paid for separately at the time of service. The Pre-Buy price for the 2020-2021 heating season is \$1.399.

1. The Pre-Buy Program begins September 1, 2020 and expires May 25, 2021.
2. If you are paying for your propane with a credit card the price is \$1.449. If you pay with cash or check then you receive a \$0.05 per gallon discount. Your price would then be \$1.399 per gallon.
3. If you own your tank there is a \$0.10 per gallon discount.
4. A minimum of 600 gallons must be purchased. There is no maximum number of gallons that can be purchased.
5. If you use all of your Pre-Buy gallons, additional gallons delivered will be at the current cash price.
6. Price protection can be added to your Pre-Buy for an additional \$35 non-refundable fee. This guarantees that any propane delivered after your Pre-Buy gallons run out will cost no more than \$1.599 until May 25, 2021.
7. If there is credit left on your account after May 25, 2021 it can be applied toward buying propane at the current cash price, used for next year's Pre-Buy, or it can be received as a refund check for the amount left on your account. If you would like a refund check you will need to contact the office after Pre-Buy expires on May 25, 2021 to request that it be issued.

## Swan Fuel Service, Inc. 2020-2021 Pre-Buy Program

Your account must be current with no past due balance in order to be placed on this program This form must be filled out, signed, and sent in with payment in full.

Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Email Address: \_\_\_\_\_ Paperless statements?

\*For propane used for home heat the tax rate is 4%, for propane used for anything else the tax rate is 6%  
My tax rate is? \_\_\_\_\_

<u>Number of Gallons</u>	<u>Price per Gallon</u>	<u>Sub-Total</u>	<u>Tax Due</u>	<u>Total Due</u>
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\_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ + \_\_\_\_\_ =\$ \_\_\_\_\_

Do you want Price Protection for a \$35 non-refundable fee?

New Total Due \_\_\_\_\_ including \$35 fee.

If applicable, please use credit of \_\_\_\_\_ on my account toward my Pre-Buy.

New Total Due \_\_\_\_\_

Your signature indicates your understanding and acceptance of the program rules of the Pre-Buy Program.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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**For Office Use Only**

Received \$ \_\_\_\_\_ with credit card

Received \$ \_\_\_\_\_ with check # \_\_\_\_\_

Received \$ \_\_\_\_\_ with cash

Received by: \_\_\_\_\_ Date: \_\_\_\_\_